

Hi \_\_\_\_\_ (prospect's name)! \_\_\_\_\_ calling back from DrinkACT. I'm just calling to see which one of our products you liked the most.

Let them answer \_\_\_\_\_

**GREAT! What did you like most about that product?** \_\_\_\_\_

**Do you have any questions about the products or the business opportunity?** (if you need help handling objections listen to my recording at <http://moreACTinfo.com/objections.htm>)

\_\_\_\_\_

**GREAT! Well let me go over with you the 3 options you have to get started with us** (use the paper order form to read off of)

**Go over Option 1**

**Go over Option 2**

**Go over Option 3**

\_\_\_\_\_ (prospect's name) which option sounds the best to you??

**GREAT! Ok I have your name, address, phone # and email address already now all I need is.....**

**Your order will be there within 5-7 days. In the mean time please go to [NewDealerTraining.com](http://NewDealerTraining.com) and start watching the videos so you can learn how to start making money with DrinkACT FAST!**

**If you have any questions call me at anytime! Welcome to the team \_\_\_\_\_!! I just want you to know that you just made one of the smartest decisions of your whole life by joining DrinkACT!!!**

**I'll talk to you soon!! Have a GREAT Day :)**

**Notes:**

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